



| About Brown & Brown

Presented By:

Gabriel Suarez, Vice President – Employee Benefits Consultant



Our Story. Your Solution.

In 1939, Brown & Brown started as a small, two-partner firm with a bold vision centered around relationships. While this vision has propelled us to grow into one of the world's largest insurance brokerages, our foundation remains the same: a commitment to trust, resilience, teamwork and delivering results for our customers.



Top 10

Ranked
Insurance Brokerage



\$5.9B

Total Revenue
(U.S. Dollars)



44%

of U.S. Teammates Own
Stock in Our Company



92%

of Teammates Say We're
a Great Place to Work



~700

Global
Locations



23K+

Talented
Teammates

Growth Has No Finish Line

Our team is with you along your growth journey to help find solutions that meet your ever-evolving insurance needs.

Business doesn't stand still, and neither do we. Our strength is in our people. With deep local connections and the resources of a global leader, we take an agile, forward-thinking approach to risk. Whether our customers are expanding, evolving or facing new challenges, we build solutions that help protect what they value most.

INSURANCE & RISK SOLUTIONS



**Property &
Casualty**



**Employee
Benefits**



**Risk Management
Consulting**



**Personal
Insurance**



**Specialty
Services**



Employee Benefits Market Trends 2026

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Population Health & Well-being

A Closer Look:

1. **Rising Burden of Chronic Conditions Concentrated in Small, Predictable Populations**
2. **Metabolic Conditions Have Emerged as a Dominant Cost**
3. **Employers Are Becoming the Frontline for Prevention and Health Equity**
4. **Investment and Integration of Well-Being Programs**
5. **Low and Zero-Copay Behavioral Health Access**
6. **Digital Self-Guided Behavioral Health Tools**



Stay Informed – Connect at The Booth

1 Lunch & Learns

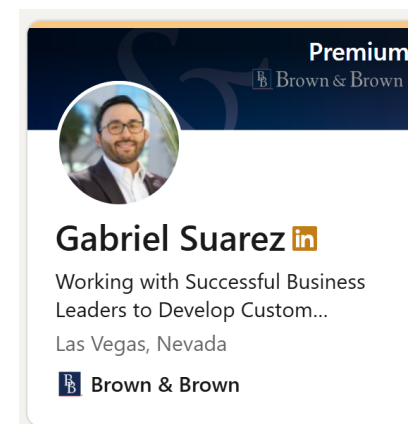
Past Topics:

- **Virtual Care as a Benefits Strategy: Better Outcomes, Better Experience, Better Spend**
- **GLP-1 and the Employer Pharmacy Benefit Landscape**
- **Labor & Employment Practices During the Current Administration**
- **Compensation Conversations: Building Structures to Support Transparency for a Modern Workforce**
- **Politics & Religion in the Workplace: Best Practices for Employers in Managing Potentially Charged Discussions at Work**

2 Benefits Breakdown Podcast



3 Connect with Me on Linked In





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THANK YOU!



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